

# ATHANASIOS (NASOS) P. MIHALAKAS

93 HARPER ST. ROCHESTER, NY 14607  
EMAIL: NASOS.MIHALAKAS@GMAIL.COM  
PHONE: 202-716-9219

## EDUCATION

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**Master of Laws (LLM)**, with Merit, on Law and Development, November 2005

University College London, London, United Kingdom

- Classes attended:  
International Economic Law; Law and Development; Law and Governance in the Developing World
- Certificate: Program for Law Teachers
- Dissertation: *The Erosion of State Powers under the US Constitution, and the Lessons for the EU Constitution*

**Juris Doctor (JD)**, in International Trade Law, May 2001

University of Pittsburgh School of Law, Pittsburgh, Pennsylvania

- Certificate: International Law
- Certificate: Western European Studies

**Bachelor of Science (BS)**, on Economics and Finance, May 1998

University of Illinois, Urbana-Champaign, Illinois

- Degrees in Economics and Finance

## ACADEMIC WORK EXPERIENCE

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**Visiting Research Associate**, Athens Institute for Education and Research (ATINER)

*(start on) January 2019*

Business and Law Research Division:

- Conduct independent research in Comparative Federalism
- Organize special panels, small symposiums and conferences sponsored by the Business and Law Research Division of ATINER
- Assist with reviewing and editing of ATINER's e-journals and the publications of books

**Internship Director**, United Nations Association of Rochester (UNAR)

*October 2018 – to present*

Recruit, screen, and place college interns in Monroe County, with the UN Association of Rochester and not-for-profit agencies & organizations with an international focus.

**Assistant Professor for International Business**, SUNY Brockport – School of Business & Management

*August 2012 – August 2018*

Taught Courses in:

- International Business Environment. (An introductory survey course on International Business, covering political economy, international trade, international finance, and international strategic management.)
- International Business Seminar. (Senior level, capstone course, which heavily relied on group research, writing and presentation, augmented by guest speakers from the local business community.)
- Business, Government & Society. (This course focuses on the role of business in society, with a particular emphasis on the impact of government in regulating business activity, on behalf of society. This is accomplished through a rigorous historical study of the political, legal, and social evolution of the US. The course also includes coverage of business ethics, corporate governance, corporate social responsibility, and the impact of multinational corporations internationally.)

Committee Responsibilities:

- Library Liaison for School of Business (09/2013 – 08/2018)
- College Senate Representative (09/2014 – 05/2016)
- New MBA Organization and Curriculum – Member (09/2014 - 05/2015)
- Library Redesign & Reorganization – Member (09/2012 – 05/2014)

**Adjunct Assistant Professor**, University New York Tirana: Tirana, Albania. LLM International and Commercial Law.

*Summer Term of 2010 & Summer Term of 2011*

Taught Course in International Trade Law, which covered:

- International Trade Law. (A combination of ‘International Political Economy’ and ‘International Economic Law’, which included coverage of the WTO, IMF, WB and the EU.)
- International Business Transactions. (A course on the basic legal challenges of imports and exports, including rule of law, arbitration, choice of law, the UN Convention on Contracts for the International Sale of Goods, Foreign Corrupt Practices Act, etc.)

#### Conference Proceedings:

- “*Regional Integration in Africa – The Role of Trade and the TFTA in Advancing Political Integration*”; presented at ATINER’s inaugural International Conference on International Trade, 13-14 June 2016, Athens, Greece.
- “*A New Global Trade Order – the TPP & the TTIP*”; presented at the 2015 Annual Conference of the Academy of International Business – US Northeast Chapter (AIBNE), 23-24 October, 2015, Boston, MA.
- “*Chinese Investments In Greece – Mutually Beneficial Or A Chinese Trojan Horse*”; presented at the 2014 Annual Conference of the Academy of International Business – US Northeast Chapter (AIBNE), 14-15 November, 2014, Providence, RI.
- “*Evolution Of Federalism In The USA – Economic Consequences From The Erosion Of States Rights*”; presented at ATINER’s 11th Annual International Conference on Law, 14-15 July 2014, Athens, Greece.
- “*A League Of Nations In Transitions – Regional Integration For The Arab Spring*”; presented at ATINER’s 12th Annual International Conference on Politics & International Affairs, 16-17 June 2014, Athens, Greece.

### PROFESSIONAL MEMBERSHIPS & AFFILIATIONS

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**Athens Institute for Education and Research**, Member and Conference Organizer, 6/2014-Present

- Jointly organized International Conference on International Trade in Athens, Greece.

**Greater Rochester Enterprise**, International Trade Council Member, 1/2014-Present

- Participated in organizing Annual Upstate New York International Trade Conference
- Represented SUNY-Brockport and the School of Business in the Conference to potential employers

**Finger Lake Regional Economic Development Council**, Global NY Working Group Member, 1/2015-12/2017

- Provided feedbacks on regional economic development plans
- Evaluated and screened funding proposals for regional development

**Sister City Committee of the City of Rochester**, International Business Advisor, 1/2015-12/2016

- Participated in organizing a trade mission to visit Rennes, France (still under planning)
- Participated in organizing a delegation visit from Hamamatsu, Japan to visit Rochester (10/2016)

**Academy of International Business, US Northeast Chapter**, Vice-President, 1/2015-12/2015

- Participated in planning and coordinating Annual Academy of Inter. Business-Northeast Chapter Conference

### GOVERNMENT WORK EXPERIENCE

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**Policy Analyst - Economics & Trade**, U.S.-China Economic & Security Review Com., Washington, DC

June 2008- May 2010

**Monitored and evaluated** trade related issues pertaining to China, Taiwan, and the Eastern Pacific Region focusing on:

- China’s adherence to its obligations as a member of the World Trade Organization, to U.S.-China bilateral trade agreements, and to multilateral trade agreements to which the United States is a party.
- China’s economic and political activities in developing countries which have an impact on the global balance of power.
- China’s acquisition and use of energy and natural resources, as well as China’s export control of rare-earth minerals and import control of competing green technologies.

**Researched and analyzed** China’s economic strength, capability and the effects of its economic activities on the U.S. economy with a focus on:

- The trade balance between China and the U.S., China’s purchase of U.S. debt, and how the health of the U.S. economy including component industries and workforce are affected by trade with China.
- Issues pertaining to China’s industrial policy; China’s use of export-led growth and the effects on the U.S. economy and globalization.

**Written and oral communication** for Commissioners and Congressional staff on economic, legal and political issues pertaining to China.

- Wrote and edited extensive in-depth reports and memos for Commissioners, and for two of the Commissions annual reports to Congress, explaining research findings, monitoring, and analysis of economic, political, legal and trade issues of the U.S.-China relationship.
- Briefs and advises senior Congressional staff and government officials on key economic, political, legal and trade developments in China.
- Prepared communications related to macroeconomics, financial markets, international trade and development policy issues. Facilitated and participated in meetings with representatives of companies, labor unions, academia and government in preparation for Commission hearings.

**Managed projects** focused on research and analysis of specific trade topics, coordinated input from multiple team members, wrote and revised content and produced reports and memos as a result.

- Supervised interns and fellows to complete daily and long term tasks. Mentored their professional development in technical areas such as international law and WTO cases, international and domestic economic theory, and U.S. trade relations with the rest of the world.
- Organized public hearings for the Commission and coordinated with administrative staff to facilitate budgeting, travel arrangements and other general administrative issues for hearings.

**International Trade Policy Analyst**, U.S. Department of Commerce, IA Office of Policy, Washington, DC  
*November 2001- May 2008*

**Managed projects** focused on foreign governments' trade remedies regulations and practices and their compliance with WTO obligations.

- Conducted legal research and analysis as a team leader on a variety of foreign country trade remedies legislation, including Argentina, Brazil, China, the EU, India and Turkey.
- Assessed and reported on foreign country compliance with WTO obligations, in the context of their trade remedies cases and their WTO cases.
- Researched China's current economic and legal framework to determine market economy status and contributed to the production of a 'Market Economy Status' report.

**Advised and recommended** policy positions on issues pertaining to foreign and domestic trade remedies cases to senior department officials.

- Coordinated briefing materials and negotiating positions with offices/agencies in the executive branch to distill the U.S. government policy position on a variety of trade issues.
- Represented the agency in meetings with private companies and advised them on foreign trade remedies proceedings.
- Prepared international trade background and briefing material for senior executive branch officials to use in economic summits and pre-summit meetings. Briefed and advised senior department officials on the differences between U.S. and foreign trade remedy cases.

**Monitored and evaluated** domestic trade remedies practices, and advised agency officials in the formulation of a common U.S. policy on trade remedies cases.

- Wrote WTO reports on a biweekly and semiannual basis, and submitted them to the WTO Secretariat as part of the U.S. governments WTO obligations.
- Participated in formulating and implementing agency policies pertaining to international trade remedies cases.

**Organized conferences and technical exchanges** through coordination with administrative staff.

- Coordinated briefing materials and participated in Technical Exchanges with delegations from other countries such as Egypt, China, Jamaica, Ukraine, Australia and the EU.

**Researched and analyzed** foreign submissions to the Rules Committee for the WTO Doha Round of trade negotiations and produced memos for executive branch officials in related trade negotiations.

- Researched the economic and legal framework of Vietnam and the three Baltic States to determine their market economy status and contributed to the production of 'Market Economy Status' reports.